

HOT Bun NEWS



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Quality Award

Northeast Foods' vision is to portray innovative leadership in the industry by continually setting and achieving the highest standards in quality and service. Over the past few years we have developed and implemented a great deal of new technology and many new systems to ensure that you receive the highest levels of both. While that seems pretty simple, achieving a simple goal is often far from easy. We know how hard you work to achieve your quality, service, cleanliness, and value objectives because we're in the stores with you every day.

Every year there is a Supplier Summit meeting conducted by McDonalds Purchasing. Some Owner Operators, Purchasing representatives and all suppliers are invited to attend. We were very fortunate this year to have received the 2004 Quality Award at this year's meeting. The award is in recognition of a supplier's commitment to ongoing quality improvement through investment in technology, formal improvement activities, and being innovative in approach and speed to market.

We obviously have plans in place to continue our continuous improvement efforts forever, but we appreciate the recognition and want to take this opportunity to thank all of you for your support and involvement over all of the years that we've done business together.



<i>Automatic Rolls of Baltimore - Order Line</i>	<i>800 859 2867</i>
<i>Automatic Rolls of New England- Order Line</i>	<i>800 697 2867</i>
<i>Automatic Rolls of New Jersey- Order Line</i>	<i>800 758 2867</i>
<i>Automatic Rolls of New Jersey- Philadelphia Order Line</i>	<i>877 901 2867</i>
<i>Automatic Rolls of Virginia- Order Line</i>	<i>800 653 2867</i>



Empty Trays and Dollies



Empty trays and dollies may have a tendency to build up taking up extra needed space in your store. Sometimes it is caused by promotional activity but many times it can be alleviated by using the proper stacking method.

Empty trays should be stacked in a criss-cross manner by color. This is important to you because when stacked this way 2 trays will fit in the same space that 1 tray would occupy. It is also necessary because empties will topple over in the truck if they are not stacked in this fashion. This prevents the driver from having to take the time out to rearrange the empties and restack them in the right manner causing him to be late to other stores. Empties should also be stacked on top of dollies. This helps prevent a shortage of either and allows that with each delivery there will be enough dollies in circulation to reach each restaurant.

We are also asking that all empties be stored inside the restaurants. We ask this because rodents and other interferences are more likely to occur and food safety is at stake. If there are rodents in a stack of empties that a driver unknowingly puts on the truck, the likelihood of those rodents finding their way to the fresh buns that are also on that truck is also extremely high. This would leave all restaurants after that stop at risk of contamination.

Northeast Foods wants only the highest standards to be maintained, as we know McDonald's does. So help us as best we can so we may all benefit for the greater good.



ACH



As a reminder, Automatic Rolls offers an automated draft program in which weekly invoices are automatically deducted from your account. Many owner/operators have taken advantage of this program.

The program is being offered with two options:

1. A fourteen (14) day draft from the date of invoice. The participants will receive a prompt pay 1% discount. This discount will be deducted directly from the invoice so that the draft will reflect the net amount after discount.
2. A thirty (30) day draft from date of invoice for the full amount of invoice which will reduce office work and always keep participating restaurants within terms.

For those of you not yet participating, please consider it. It is for your convenience and also allows us to improve administrative efficiencies. Please contact your quality service representative with any questions or to receive a blank form. Then send us a completed form at your convenience for each of your restaurants along with a voided check.

